

Event Title:

Assertiveness Skills for Paralegals: Getting What You Want

Event Date and Time:

June 11, 2024 -- 02:00 PM EDT - 03:00 PM EDT

Event Agenda:

All times are shown in Eastern time.

2:00 - 3:00, Aprille C. Barker

- I. Differentiating Aggressive vs. Passive vs. Assertive Behaviors
- II. Identifying Your Personality Type (Introvert vs. Extrovert) and Communication Style
- III. Best Practices in Practicing Assertiveness in Everyday Practice
- IV. Responding to Difficult Colleagues and Clients With Assertiveness
- V. How to Set Boundaries and Say “No”
- VI. Using Your Assertiveness Skills to Overcome Challenges in the Legal Landscape
- VII. Relevant Case Studies

Event Description:

In this concise program, our expert faculty provide you with strategies for legal assertiveness. Determine your personality type and communication style, formulate strategies for setting boundaries, and overcome hurdles in the legal workforce with newfound assertiveness skills. Unlock your potential - register today!

- Find out the differences between assertive, passive, and aggressive behavior.
- Discover tips and tricks for practicing assertiveness in the law firm.
- Identify best practices for addressing difficult clients and colleagues.

Who Should Attend:

This **intermediate level course** will provide attendees with techniques for exercising assertiveness. Those who should attend include:

- Paralegals
- Legal Technicians
- Legal Assistants
- Legal Support Staff

Event Bio:

[**Aprille C. Barker**](#) is an independent paralegal contractor with Ambrogi Law Office in Manchester, New Hampshire. She is a dedicated legal professional with over a decade of hands-on litigation experience in drafting legal documents and contracts, ability to prioritize and multi-task ongoing caseloads, and exceptional attention to accuracy and detail. Ms. Barker combines strong analytical skills with a talent for creative problem

solving, strengthened by a deep academic foundation in industrial organizational psychology. She is adept at leveraging new and changing technology. Ms. Barker is recognized for optimizing processes, leading multidisciplinary teams and cultivating professional relationships. She is eager to leverage a background of legal acumen and organizational strategy as a patent paralegal.