



#### Slide 2

MD0 Does each slide need to have the NALA logo? If not, no changes. Melody Drew, 2023-03-15T20:38:39.541

21st Century Workforce	
Year	Workforce
2020	80% of the workforce was comprised of Gen X-ers and Millennials
2030	74% of the workforce will be comprised of Millennials and Gen Z-ers
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#### **Millennials and Technology**

- "Digital Pioneers" they bore witness to the explosion of technology and social media. They are heavy users of digital technology.
- More likely to use voice recognition, virtual assistants, design and drawing tools, and virtual reality.
- Millennials (and Gen X) are the main users of Facebook.
- ${\mbox{ \bullet}}$  Millennials prefer Instagram over Snapchat and TikTok.
- 86% are digital buyers and believe loyalty and reward programs are important.

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#### **Millennials and the Workplace**

- Believe in work/life balance and expect flexibility to stay engaged in their work.
- Celebrate diversity, cannot live without technology, and respect
  authority without being in awe of it.
- Millennials want meaningful work. It is estimated they will have 12 different employers over their lifetime.
- Millennials want to know they are making a difference and want to engage with organizations that have the same goals.

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#### **Generation Z and Technology**

- First generation to be born into a world where information was immediately accessible and social media increasingly ever-present.
- present.
  Technological advancements have had both positive and negative effects on Gen Z.
  PLUS: An abundance of information at their fingertips allowed Gen Z-ers to broaden their knowledge and be proactive in their learning.
  MINUS: Too much screen time compounded feelings of isolation and lead to underdeveloped social skills

- Gen Z-ers use social media as a means to curate their own per-sonal brand.
- Gen Z-ers are pragmatic and financially-minded.

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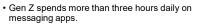
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#### **Generation Z Characteristics**

- · Gen Z-ers are the best educated generation yet.
- · Gen Z-ers watch at least two hours of social media videos a day. They prefer YouTube, Instagram, Snapchat, and TikTok.
- The average attention span of Gen Z-ers is 8 seconds.



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#### **Update Your Association's Brand**

- Mission Statement involves the organization's purpose, principles, and short-term goals.
- Vision Statement describes the long-term objectives and desired future position of the organization
- **DE&I Statement** demonstrates a commitment to building an association that welcomes people of all backgrounds and abilities.

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#### HPA's Mission Statement (1999)

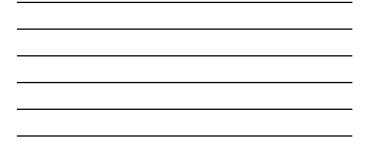
- HPA pledges to provide programs of education and professional development to advance the professional development, objectives and goals of paralegals.
- HPA will promote the paralegal profession by maintaining ethical conduct and the highest standards of integrity for governing its members.
- HPA is dedicated to promoting the education and understanding of legal professionals and the general public, regarding the utilization of paralegals to assist attorneys in providing effective legal services.

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# **QR Codes** – the BFFs of Marketing for Associations

#### What is a QR Code?

• code that can store and digitally present a lot of data, including url links, geo coordinates, and text

#### Why Use QR Codes?

• can be used on most social media platforms, including videos.



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#### Using QR codes to check in registrants

- Add the QR Code macro to your event confirmation email.
- At the event, simply print or pull up the email confirmation and the QR code for your registration will be at the bottom
- Use your Wild Apricot Admin App to scan the QR Code and check in the registrant.
- Registration is fast and easy and will reduce a registrant's wait time in line for busy events.

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